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Summary of Professional Experience

- *Ten years of academic experience teaching graduate and undergraduate courses in Economics and Business*
- *Sixteen years of industry experience as a research economist, expert witness and policy analyst*
- *Five years of international experience as a policy advisor*

and regulatory analyst

- *Two years of economic consulting experience*

EDUCATION

Ph.D. Economics; University of California, Davis, 1990.

Specialization: Public Finance, Economic Development, and Monetary Theory.

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- **Technical Writing:** Prepared written and oral testimony as an economics subject matter expert on telecommunications pricing policy before the California Public Utilities
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- **Market Research:** Conducted consumer market research and survey analyses in conjunction
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with demographic and psychographic customer purchase behavior, and prepared reports for company officers.

- **Economic Analysis:** Designed and tested econometric models for access, toll, data services, custom calling features, and other telecommunications products for the purpose of measuring price elasticities, optimal pricing design, simulation of market behavior, strategic pricing analysis, and competitive market share analyses.
 - **Forecasting:** Prepared volume and revenue forecasts for a variety of products and services at different levels of complexity. This included simple trend analysis and sophisticated cross-sectional and time-series econometric analysis.
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PUBLIC ADVOCACY

Director of Strategic Planning (2008-2010)

Responsibilities:

- 1 Development of strategies to enhance efficiency in various departments

- **Forecasting:** Modeled short-run and long-run econometric forecast of demand for energy in California and provided written and oral testimony before the California Public Utilities Commission.

- **Project Management:** Directed projects on energy conservation and energy efficiency in California.

Management.

Presentations/Publication:

North American Association for Bahá'í Studies, 1995, *An exploration in the Political Economy of Global Prosperity*, San Francisco, California. Published in the *Journal of Bahá'í Studies*, 1996, and published in *Circle of Oneness*, 2001.

American Statistical Association, 1995, *Commission on Consistent Inference*, 1995, 1996.