



Development Committee Meeting  
President's Conference Room and Zoom  
Thursday, October 5, 2023  
2:15pm-3:30pm

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### 3. Development Update

- a. **YTD Fundraising Report as of August 31, 2023: Evelyn introduced Brad Vartan, Associate Vice President for Development to provide the fundraising update. Brad presented the fundraising report highlighting a positive trend in numbers. Compared to last year, we are significantly ahead, with figures standing at 1.1 to 2.9M. Despite falling short of last year's \$6M mark with a total of \$5.8M, the fundraising goal has been revised upwards to \$10M for the current fiscal year. He also discussed the addition of new employees, including the Director of Corporate & Foundation Relations, and the implementation of software aimed at improving team organization.**
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